



Trek Global

**How to Meet EDI Compliance
with Cloud ERP**

Overview

Learn how to meet your goals for EDI compliance, increase your sales, and grow your business with cloud ERP. Implementing EDI allows you to gain simplified access to retailers, manufacturers, suppliers, and even third party logistics companies.

In this week's podcast Trek CEO, Joel Stangeland, and Trek Cloud ERP for Distribution representative, Lincoln Wilcox, discuss the challenges of meeting EDI compliance and offer valuable solutions.

They cover these issues, the solutions to them, and provide some industry examples.

What is EDI?

- EDI stands for electronic data interchange and is a communication protocol that allows systems to talk with each other
- It allows communication between your organization, your suppliers, and distributors.
- Implementing EDI allows you to gain simplified access to retailers and manufacturers and suppliers even third party logistics companies

Isn't EDI an “old” technology?

- Why would, in this day and age, a company decide that they are now going to implement EDI?
- The bottomline is some partners require it and require certain communication protocols
- The next step in the progression is to automate the entire process through trading partner integration, through EDI

Implementing EDI: Challenges

- Cost dilemma
- Manually shipping vs. automated
- Manually shipping a pallet of products at a time to now having to fulfill thousands of orders to individual customers is costly and time consuming

Implementing EDI: Solution

Cloud ERP

- A cloud ERP allows you to automate these time consuming and difficult processes.
- By integrating EDI into your cloud ERP you can ship out thousands of orders a day

Partners That Require EDI Integration

Big companies who do business with a lot of different distributors, they have to have a standard process or it just doesn't scale.

- Amazon
- REI and
- QVC
- Nordstrom
- Dillard

EDI Touchpoints: Challenges

There are companies that can help you do that, the challenge is that EDI touches so many different parts of your business.

You can...

- Purchase EDI functionality software from a vendor
- A vendor can do all EDI integrations to convert your sales orders and your invoices
- Adhering to EDI format a vendor can help you transmit that to your retailers and your distributors

But, that can be costly and time consuming...

EDI Touchpoints: Solution

There are different touchpoints that are very deep into your ERP system. If you go buy an EDI functionality from a third party you have to have that integrated with your ERP.

Cloud ERP can help you seamlessly integrate EDI, with a variety of functionalities:

- Creating orders from consumers
- Packing orders
- Shipping orders
- Sending out shipping information to the end users
- Invoicing

Conclusion

There are multiple advantages of an EDI compliant cloud ERP with an EDI fully integrated to your ERP system and the benefits of taking implementing an EDI far outweigh the challenges.

For more information on this topic, listen to the full audio podcast: trekglobal.com/erp-resources/podcasts/how-to-meet-edi-compliance-with-cloud-erp

Additional topics can be found at: trekglobal.com/erp-resources/podcasts